Food Service N Fixed Meal Pri Wisconsin Depart

PI-6306 (Rev. 1,

Atta
Request f
Invitation to
Food Service Mana
Completed sealed p

Read SOLIC

/lanagement Company ice Template Contract ment of Public Instruction

/19) January 2019

ichments for for Proposal (RFP)
Submit Proposal for agement Company (FSMC) roposals must be submitted

CITATION carefully!

 1			

Attachment A.1: Current Operations—Labor Worksheet

(To be completed by the SFA)

For Programs and Sites to be Contracted

Pay rates for the year ______ 2022_ - ____ 2023 Total Annual Wage SFA FSMC Unemployment Site or School Job Title Hourly Rate (\$) Daily Hours Number of Days Paid Compensation **Employees Employees** [7] District Wide 25.96 53,996.80 Foodservice Director 260 \$ \$ \$ \$ 24,480.00 7 17.00 High School Lead cook 8 180 7 FSW 18,900.00 High School 15.00 7 180 [·/] FSW 13.00 5 180 11,700.00 High School $\overline{}$ Asst Cook \$ 14.35 8 180 20,664.00 High School -/ FSW 13.00 7 180 16,380.00 High School FSW 12.55 5 180 11,295.00 7 High School П \$ П П \$ \$ ·/ Middle/Elementary FSW \$ 14.50 180 20,880.00 Middle/Elementary FSW \$ 14.00 180 17,640.00 [./] ·/ FSW \$ 14.00 20,160.00 Middle/Elementary 8 180 -/ FSW 14,040.00 Middle/Elementary \$ 13.00 6 180 [7] Middle/Elementary FSW 13.00 5 180 11,700.00 \$ П \$ \$

Attachment A.1: Current Operations—Staffing Model Labor Worksheet

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Total Labor						\$ 241,835.80		
Annual Retirement						\$ -		
Annual Substitute Pay					=	\$ - 241 825 80		
Total:								241,835.80

NOTE: Use actual rates for SFA; do not use a prorated statewide average benefit rate.

Attachment A.2: Proposed Operations—Labor Worksheet

(To be completed by the Offeror)

For Programs and Sites to be Contracted

Pay rates for the year 2022 - 2023

Site or School	Job Title	Hourly Rate (\$)	Daily Hours	Number of Days Paid	Total Annual Wage	Unemployment Compensation	SFA	FSMC
					(\$)	Compensation	Employees	Employees
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Attachment A.2: Proposed Operations—Staffing Model Labor Worksheet

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Total Labor				\$			
Annual Retirement				\$ -			
Annual Substitute Pay							
Aimuai Substitute Fay	-						

NOTE: Use actual rates for FSMC; do not use a prorated statewide average benefit rate.

Attachment A.3: Current Operations—Fringe Benefit Cost Worksheet (To be completed by the SFA)

For Programs and Sites to be Contracted Pay rates for the year 2022 - 2023

	Hospitalization Medical	Dental	Vision	Longevity or Annuity	vear 2022 – 2023 Life	Retirement	FICA	Other ¹	Total	SFA	FSMC
Job Title	\$	\$	\$	\$	\$	\$	\$	\$	\$	Employees	Employees
Foodservice Director	s -	s -	s -	\$ -	s -	s -	\$ 3,914.77	\$ -	\$ 3,914.77		
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Lead cook	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,774.80	\$ -	\$ 1,774.80		7
FSW	s -	s -	\$ -	\$ -	s -	\$ -	\$ 1,370.25	\$ -	\$ 1,370.25	H	7
FSW	\$ -	s -	\$ -	\$ -	s -	\$ -	\$ 848.25	\$ -	\$ 848.25		7
Asst Cook	s -	s -	\$ -	\$ -	s -	\$ -	\$ 1,498.14	\$ -	\$ 1,498.14		-/
FSW	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,187.55	\$ -	\$ 1,187.55		4
FSW	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 818.89	\$ -	\$ 818.89		·/
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FSW	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,513.80	\$ -	\$ 1,513.80		4
FSW	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,278.90	\$ -	\$ 1,278.90		4
FSW	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,461.60	\$ -	\$ 1,461.60		4
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Attachment A.3: Current Operations—Staffing Model Fringe Benefit Cost Worksheet

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¹Include paid time off (PTO), holiday pay and sick pay

If Workers' Compensation cost is charged to food service, percentages ____% NOTE: Use actual rates for SFA; do not use a prorated statewide average benefit rate.

Attachment A.4: Proposed Operations—Fringe Benefit Cost Worksheet (To be completed by the Offeror)

For Programs and Sites to be Contracted Pay rates for the year 2022 - 2023

Job Title	Hospitalization Medical	Dental	Vision	Longevity or Annuity	Life	Retirement	FICA	Other ¹	Total	SFA	FSMC
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Attachment A.4: Proposed Operations—Staffing Model Fringe Benefit Cost Worksheet

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¹Include paid time off (PTO), holiday pay and sick pay

If Workers' Compensation cost is charged to food service, percentages ____%

NOTE: Use actual rates for FSMC; do not use a prorated statewide average benefit rate.

Attachment B: Equipment and Implementation Costs— Expendable and Nonexpendable

Expendable Equipment Costs by Line Item

Item	Description	Cost
1		\$ -
2		\$ -
3		\$ -
4		\$ -
5		\$ -
6		\$ -
7		\$ -
8		\$ -
9		\$ -
10		\$ -
	Total Cost ➤	\$ -

Nonexpendable Equipment Costs by Line Item

Item	Description	Cost
1		\$ -
2		\$ -
3		\$ -
4		\$ -
5		\$ -
6		\$ -
7		\$ -
8		\$ -
9		\$ -
10		\$ -
	Total Cost ➤	\$ -

Implementation Costs by Line Item

Item	Description	Cost
1	Office Supplies	\$ -
	IT (software)	\$ -
3	Signage	\$ -
4		\$ -
5		\$ -
6		\$ -
7		\$ -
8		\$ -
9		\$ -
10		-
	Total Cost ➤	-

Attachment C.1: Projected Operations—Revenue, Page 1 In-School Revenue

For Programs and Sites to be Contracted To be completed by the SFA

Based on _177___ Days of Service

	No.	ascu	011_17					
Breakfast Programs	Meals			Price		Total		
Elementary Full Price	0	Χ	\$	-	=	\$0.00		
Secondary Full Price	0	Χ	\$	-	=	\$0.00		
(a) Tiered Pricing	0	Χ	\$	-	=	\$0.00		
(b) Tiered Pricing	0	Χ	\$	-	=	\$0.00		
(c) Tiered Pricing	0	Χ	\$	-	=	\$0.00		
(d) Tiered Pricing	0	Χ	\$	-	=	\$0.00		
Reduced Price	0	Χ	\$	-	=	\$0.00	-	
Adult	0	Χ	\$	-	=	\$0.00		
Subtotal Breakfast	0							\$0.00
Lunch Program								
Elementary Full Price	0	Χ	\$	-	=	\$0.00		
Secondary Full Price	0	Χ	\$	-	=	\$0.00		
(a) Tiered Pricing	0	Χ	\$	-	=	\$0.00		
(b) Tiered Pricing	0	Χ	\$	-	=	\$0.00		
(c) Tiered Pricing	0	Χ	\$	-	=	\$0.00		
(d) Tiered Pricing	0	Χ	\$	-	=	\$0.00		
Reduced Price	0	Χ	\$	-	=	\$0.00		
Adult	1,239	Χ	\$	4.50	=	\$5,575.50	-	
Subtotal Lunch	1,239							\$5,575.50
After School Care Snack	Program							
Full Price	0	Χ	\$	-	=	\$0.00	_	
Reduced Price	0	Χ	\$	-	=	\$0.00		
Adult	0	Χ	\$	-	=	\$0.00		
Subtotal Snacks	0							\$0.00
Special Functions								
Catering							\$	3,000.00
Other								
SMP Revenue							\$	-
A la Carte, if applicable							\$	-
Concession Revenue, if applicab	le						\$	_
Vending Machine Sales Total Re	venue						\$	_
Contract Meals							\$	-
						Total In-School Revenue ≻		\$8,575.50

Attachment C.2: Projected Operations—Revenue, Page 2 Federal Reimbursement

To be completed by the SFA

177

Breakfast Programs	No.				Total	
	Meals					
Free	0	Χ	\$ -	=	\$0.00	
Free, Severe Need	165,495	Χ	\$ 2.52	=	\$417,047.40	
Reduced Price	0	Χ	\$ -	=	\$0.00	
Reduced Price Severe Need	0	Χ	\$ -		\$0.00	
Full Price	0	Χ	\$ -	=	\$0.00	
Total Breakfast	165,495					\$417,047.40
Lunch Program						
Free	174,345	Χ	\$ 4.03	=	\$702,610.35	
Reduced Price	0	Х	\$ -	=	\$0.00	
Full Price	0	Χ	\$ -	=	\$0.00	
Total Lunch	174,345					\$702,610.35
After School Care Snack Program						
Free	0	Χ	\$ -	=	\$0.00	
Reduced Price	0	Χ	\$ -	=	\$0.00	
Full Price	0	Х	\$ -	=	\$0.00	
Total Snacks	0					\$0.00
Special Milk Program						
Special Milk Program	0	Х	\$ -	=	\$0.00	
Total Special Milk Program						\$0.00
Summer Food Service Program If a	oplicable—SFA must use i	inform	ation from amendment to	add SFS	SP.	
	Based on	24	Days of Service			
Breakfast	3,809	Х	\$ 2.52	=	\$9,598.68	
Lunch/Supper	3,394	Χ	\$ 4.03	=	\$13,677.82	
Snacks	0	Х	\$ -	=	\$0.00	
Total SNSP	7,203					\$23,276.50
Child and Adult Care Food Program	If applicable—SFA must u	ıse int	formation from amendmen	nt to add	CACFP.	
	Based on	0	Days of Service			
Breakfast	0	Х	\$ -	=	\$0.00	
Lunch/Supper	0	Х	\$ -	=	\$0.00	
Snacks	0		\$ -	=	\$0.00	
Total CACFP	0					\$0.00
				Total F	ederal Reimbursement >	\$1,142,934.25

Attachment C.3: Projected Operations—Revenue, Page 3

To be completed by SFA

WI Elderly Nutrition*	-
WI School Day Milk*	\$ -
National School Lunch (NSL) Match*	\$ 11,576.00
State Breakfast (SB) Match*	\$ -
	Total State Reimbursement ≻
	-
Total In-School Revenue	\$8,575.50
Total Cadaval Daisshumaanaant	¢1 142 024 25

	Total Revenue >
Total State Reimbursement	\$ 11,576.00
Total Federal Reimbursement	\$1,142,934.25
Total In-School Revenue	\$8,575.50

^{*}Complete using the most recent program reimbursement received from DPI.

\$ 11,576.00
\$1,163,085.75

Attachment D: Proposed Fixed Meal Rates

For Programs and Sites to be Contracted

To be Completed by SFA and Offeror

PER MEAL PRICES MUST BE QUOTED AS IF NO USDA FOODS WILL BE RECEIVED

Based on 177 Days of Service

1.	School Child Nutrition Programs	Units SFA to complete		Proposal Per Meal Price FSMC to complete			
_	· Reimbursable Breakfasts	165,495	Χ		=	\$0.00	
	Reimbursable Lunches	174,345	Χ	\$ -	=	\$0.00	
	· Reimbursable Snacks	0	Χ	\$ -	=	\$0.00	
	· A la Carte Equivalents*	683	Χ	\$ -		\$0.00	
otal	al School Child Nutrition Programs						\$0.00
<u>2</u> .	Summer Food Service Program (SFSP) - If applicable—SFA must use in	formation from amendment to	add	SFSP.			
		Based on	24	Days of Service			
	· Reimbursable Breakfasts	3,809	Χ	\$ -	=	\$0.00	
	· Reimbursable Lunches	3,394	Χ	\$ -	=	\$0.00	
	· Reimbursable Dinner	0	Χ	\$ -	=	\$0.00	
	· Reimbursable Snacks	0	Χ	\$ -	=	\$0.00	
otal	al SFSP						\$0.0
	Child and Adult Care Food Program (CACFP) - If applicable—SFA must u	se information from amendme	ent to	add CACFP.			
		Based on	0	Days of Service			
	· Reimbursable Breakfasts	0	Χ	\$ -	=	\$0.00	
	· Reimbursable Lunches	0	Χ	\$ -	=	\$0.00	
	· Reimbursable Dinner	0	Χ	-	=	\$0.00	
	· Reimbursable Snacks	0	Χ	\$ -	=	\$0.00	
otal	al CACFP						\$0.0
	Special Milk Program (SMP)						

	cial Milk Program	0	Χ	\$ -	=	\$0.00	
oeci	cial Milk Program al SMP	0	Х	\$ -	=	\$0.00	\$0.0
oeci otal	-	0	X	-	=	\$0.00	\$0.0
peci otal	al SMP		X		=	\$0.00	\$0.0
peci otal	al SMP Wisconsin School Day MilkSpecial Milk Program (WISDMP)						
otal /isco	al SMP Wisconsin School Day MilkSpecial Milk Program (WISDMP) consin School Day MilkSpecial Milk Program						
peci otal /isco otal	al SMP Wisconsin School Day MilkSpecial Milk Program (WISDMP) consin School Day MilkSpecial Milk Program al WISDMP	0		\$ -			
peci otal /isco	al SMP Wisconsin School Day MilkSpecial Milk Program (WISDMP) consin School Day MilkSpecial Milk Program al WISDMP Elderly Nutrition Meal (ENM)	0	X	\$ -	=	\$0.00	\$0.0 \$0.0
peci otal /isco	al SMP Wisconsin School Day MilkSpecial Milk Program (WISDMP) consin School Day MilkSpecial Milk Program al WISDMP Elderly Nutrition Meal (ENM)	0	X	\$ -	=	\$0.00	\$0.0

^{*}Total a la carte sales divided by lunch equivalency rate.

*If quoting USDA Foods Value and/or Manufacturing Rebates, Discounts, and Credits, Offeror will need to provide on a separate document (to be attached to the Proposal and titled "USDA Foods Value and/or Manufacturing Rebates, Discounts, and Credits") a complete description of how these values were calculated. Offeror must provide sufficient detail for SFA to evaluate how these value were determined. If details are missing or not sufficient, values will be rejected and not be considered in the Total Operational Expenditures.

^{*}This price represents the administration cost of the a la carte program and not actual food cost.
**All totals must be carried out to the second decimal place and must not be rounded.

Attachment E: Proposed Operations —Profit or Loss

For Programs and Sites to be Contracted To be Completed by Offeror

Based on ____ Days of Service

Total Revenue	\$1,163,085.75
Total Operational Expenditures	\$0.00
Profit or Loss 2	\$1,163,085.75

^{*}If quoting USDA Foods Value and/or Manufacturing Rebates, Discounts, and Credits, Offeror will need to provide on a separate document (to be attached to the Proposal and titled "USDA Foods Value and/or Manufacturing Rebates, Discounts, and Credits") a complete description of how these values were calculated. Offeror must provide sufficient detail for SFA to evaluate how these value were determined. If details are missing or not sufficient, values will be rejected and not be considered in the Total Operational Expenditures.

Attachment G: SFA Specification Worksheet on Average Daily Participation (ADP)—NSLP

Lunch Program To be Completed by SFA

		Num		dents		cted Reimbursable	Number of Approved Students Projected Reimbursable Meals					
Site or School	Enrollment					Average Daily Numbe	Total Site ADP	Meals sold to other schools*				
			-			of Meals by Category			No. of Meals			
		Free	Reduced - Price	Paid	Free	Reduced - Price	Paid					
Milwaukee Academy of Science High School	374	374	0	0	280	0	0	280	0			
Milwaukee Academy of Science Middle School	316	316	0	0	210	0	0	210	0			
Milwaukee Academy of Science Elementary School	664	664	0	0	495	0	0	495	0			
								0				
								0				
								0				
								0				
								0				
								0				
								0				
								0				
								0				
								0				
								0				
								0				
								0				
								0				
								0				
								0				
Total	1354	1354	0	0	985	0	0	985	0			

^{*}Do not include Special Functions

Attachment H: SFA Specification Worksheet on Average Daily Participation (ADP)—SBP

School Breakfast Program
To be Completed by SFA

	To be Completed by SFA				
Site or School	Enrollment	Projected Reimbursable M Average Daily Number of Meals by Category			
		Free	Reduced - Price		
Milwaukee Academy of Science High School	374	170	0		
Milwaukee Academy of Science Middle School	316	195	0		
Milwaukee Academy of Science Elementary School	664	570	0		
Total	1354	935	0		

^{*}Do not include Special Functions

/leals Paid	Total Site ADP	Contract Meals Meals sold to other schools* No. of Meals
0	170	0
0	195	0
0	570	0
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
0	935	0

Attachment I: SFA Specification Worksheet on Average Daily Participation (ADP)—ASP

Afterschool Snack Program
To be Completed by SFA

To be Completed by SFA					
		Pro	jected Reimbursable M		
Site or School	Enrollment		Average Daily Number		
Che di Gondo		of Meals by Categor			
		Free	Reduced - Price		
Total	0	0	0		
Total	U	U	U		

^{*}Do not include Special Functions

eals Paid	Total Site ADP	Contract Meals Meals sold to other schools* No. of Meals
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
	0	
0	0	0

Attachment J: SFA Specification Worksheet on Average Daily Participation (ADP)—SMP

Special Milk Program
To be Completed by SFA

Projected Reimbursable Meals						
Site or School	Enrollment		aily Number	Total Site ADP	Contract Meals Meals sold to other schools*	
		of Meals b	y Category		No. of Meals	
		Free	Paid			
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
				0		
Total	0	0	0	0	0	

^{*}Do not include Special Functions

Attachment K: SFA Specification Worksheet on Average Daily Participation (ADP)—WISDMP

WI School Day Milk Program
To be Completed by SFA

To be Completed by SFA					
Site or School	Enrollment	Projected Reimbursable Meals Average Daily Number of Meals by Category Free			
Total	0	0			

^{*}Do not include Special Functions

Total Site ADP	Contract Meals Meals sold to other schools* No. of Meals
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	0

Attachment L: SFA Site/Building Listing—General Data

To be

		10 be
Site or School	Address	Grade Levels ^[1]
Milwaukee Academy of Science High School	2000 West Kilbourn, Milwaukee Wi 53233	9th-12th
Milwaukee Academy of Science Middle School	2000 West Kilbourn, Milwaukee Wi 53233	6th-8th
Milwaukee Academy of Science Elementary School	2000 West Kilbourn, Milwaukee Wi 53233	K4-5th

^[1] List grade groups that have access to meal service

^[2] Indicate if site or school prepares meals on site or if meals are satellite sent in bulk or pre-plated.

completed by the SFA

completed by the c	No. of Serving Periods	Beginning and Ending Times			
Self-Prep, Satellite, Etc. ^[2]	(Lunch)	of Meal Service			
		Breakfast	Lunch	Snack	
Self-Prep	3	8:00AM-8:35AM	11:22AM-12:58PM	-	
Self-Prep	2	8AM-8:55AM	11:30AM-12:35PM	-	
Self-Prep	6	8AM-8:55AM	10:50AM-1:10PM	-	
		_	_	-	
		=	=	-	
		-	-	-	
		-	-	-	
		-	-	-	
		-	-	_	
		-	-	-	
		-	-	-	
		-	-	_	
		-	-	_	
		_	_	_	
		-	-	_	
		-	-	_	
		-	-	-	

No. Of Serving Days				
177				
177				
177				

Attachment M: SFA Site/Building Listing—Services to Be Prov

			5	
			Breakfast ■	
Site or School	Meal ^[1]	Offer Versus Serve	A la Carte sales	Contract Meals
Milwaukee Academy of Science High School	./	4		
Milwaukee Academy of Science Middle School	-/		i 🔲	
Milwaukee Academy of Science Elementary School	-/			
			i 🔲	
		<u>!</u>	<u>. </u>	
			<u> </u>	
			<u> </u>	
		<u> </u>	<u> </u>	
			<u> </u>	
		<u> </u>	<u>i </u>	
			<u>i </u>	

^[1] SFA must declare if FSMC needs to provide vending and concessions at any given site.

ided

o be completed by the SFA

o be completed by the SFA				
Adult Meals	Meal ¹	Lunch Offer Versus A La Carte Sales Contract Meals ³ Adult Meals	Snack	SMP
-/	./	7		
•/	7	<i>J</i>		
•	7	,,		

Fresh Fruit And Vegetable Program	WSDMP	SFSP	CACFP
-/			