

**Food Service M
Fixed Meal Pri
Wisconsin Depart**

PI-6306 (Rev. 1,

**Atta
Request f
Invitation to
Food Service Man:
Completed sealed p**

Read SOLIC

**Management Company
Service Template Contract
Agreement of Public Instruction**

(1/19)

January 2019

**Attachments for
Request for Proposal (RFP)
to Submit Proposal for
Management Company (FSMC)
Proposals must be submitted**

CITATION carefully!



Attachment A.3: Current Operations—Staffing Model
Fringe Benefit Cost Worksheet

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Total Costs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	17,533.10	17,533.10

¹Include paid time off (PTO), holiday pay and sick pay
If Workers' Compensation cost is charged to food service, percentages ___%

NOTE: Use actual rates for SFA; do not use a prorated statewide average benefit rate.

Attachment B: Equipment and Implementation Costs— Expendable and Nonexpendable

Expendable Equipment Costs by Line Item

Item	Description	Cost
1		\$ -
2		\$ -
3		\$ -
4		\$ -
5		\$ -
6		\$ -
7		\$ -
8		\$ -
9		\$ -
10		\$ -
Total Cost ➤		\$ -

Nonexpendable Equipment Costs by Line Item

Item	Description	Cost
1		\$ -
2		\$ -
3		\$ -
4		\$ -
5		\$ -
6		\$ -
7		\$ -
8		\$ -
9		\$ -
10		\$ -
Total Cost ➤		\$ -

Implementation Costs by Line Item

Item	Description	Cost
1	<i>Office Supplies</i>	\$ -
2	<i>IT (software)</i>	\$ -
3	<i>Signage</i>	\$ -
4		\$ -
5		\$ -
6		\$ -
7		\$ -
8		\$ -
9		\$ -
10		\$ -
Total Cost ➤		\$ -

Attachment C.1: Projected Operations—Revenue, Page 1

In-School Revenue

For Programs and Sites to be Contracted
 To be completed by the SFA
 Based on 177 Days of Service

Breakfast Programs	No. Meals			Price		Total
Elementary Full Price	0	X	\$	-	=	\$0.00
Secondary Full Price	0	X	\$	-	=	\$0.00
(a) Tiered Pricing	0	X	\$	-	=	\$0.00
(b) Tiered Pricing	0	X	\$	-	=	\$0.00
(c) Tiered Pricing	0	X	\$	-	=	\$0.00
(d) Tiered Pricing	0	X	\$	-	=	\$0.00
Reduced Price	0	X	\$	-	=	\$0.00
Adult	0	X	\$	-	=	\$0.00
Subtotal Breakfast	0					\$0.00
Lunch Program						
Elementary Full Price	0	X	\$	-	=	\$0.00
Secondary Full Price	0	X	\$	-	=	\$0.00
(a) Tiered Pricing	0	X	\$	-	=	\$0.00
(b) Tiered Pricing	0	X	\$	-	=	\$0.00
(c) Tiered Pricing	0	X	\$	-	=	\$0.00
(d) Tiered Pricing	0	X	\$	-	=	\$0.00
Reduced Price	0	X	\$	-	=	\$0.00
Adult	1,239	X	\$	4.50	=	\$5,575.50
Subtotal Lunch	1,239					\$5,575.50
After School Care Snack Program						
Full Price	0	X	\$	-	=	\$0.00
Reduced Price	0	X	\$	-	=	\$0.00
Adult	0	X	\$	-	=	\$0.00
Subtotal Snacks	0					\$0.00
Special Functions						
Catering						\$ 3,000.00
Other						
SMP Revenue						\$ -
A la Carte, <i>if applicable</i>						\$ -
Concession Revenue, <i>if applicable</i>						\$ -
Vending Machine Sales Total Revenue						\$ -
Contract Meals						\$ -
Total In-School Revenue						\$8,575.50

Attachment C.2: Projected Operations—Revenue, Page 2

Federal Reimbursement

To be completed by the SFA

177

Breakfast Programs	No. Meals					Total
Free	0	X	\$	-	=	\$0.00
Free, Severe Need	165,495	X	\$	2.52	=	\$417,047.40
Reduced Price	0	X	\$	-	=	\$0.00
Reduced Price Severe Need	0	X	\$	-	=	\$0.00
Full Price	0	X	\$	-	=	\$0.00
Total Breakfast	165,495					\$417,047.40
Lunch Program						
Free	174,345	X	\$	4.03	=	\$702,610.35
Reduced Price	0	X	\$	-	=	\$0.00
Full Price	0	X	\$	-	=	\$0.00
Total Lunch	174,345					\$702,610.35
After School Care Snack Program						
Free	0	X	\$	-	=	\$0.00
Reduced Price	0	X	\$	-	=	\$0.00
Full Price	0	X	\$	-	=	\$0.00
Total Snacks	0					\$0.00
Special Milk Program						
Special Milk Program	0	X	\$	-	=	\$0.00
Total Special Milk Program						\$0.00
Summer Food Service Program <i>If applicable</i> —SFA must use information from amendment to add SFSP.						
	Based on	24	Days of Service			
Breakfast	3,809	X	\$	2.52	=	\$9,598.68
Lunch/Supper	3,394	X	\$	4.03	=	\$13,677.82
Snacks	0	X	\$	-	=	\$0.00
Total SNSP	7,203					\$23,276.50
Child and Adult Care Food Program <i>If applicable</i> —SFA must use information from amendment to add CACFP.						
	Based on	0	Days of Service			
Breakfast	0	X	\$	-	=	\$0.00
Lunch/Supper	0	X	\$	-	=	\$0.00
Snacks	0	X	\$	-	=	\$0.00
Total CACFP	0					\$0.00
Total Federal Reimbursement >						\$1,142,934.25

Attachment C.3: Projected Operations—Revenue, Page 3

To be completed by SFA

WI Elderly Nutrition*	\$	-
WI School Day Milk*	\$	-
National School Lunch (NSL) Match*	\$	11,576.00
State Breakfast (SB) Match*	\$	-
		Total State Reimbursement >

Total In-School Revenue		\$8,575.50
Total Federal Reimbursement		\$1,142,934.25
Total State Reimbursement	\$	11,576.00
		Total Revenue >

*Complete using the most recent program reimbursement received from DPI.

\$ 11,576.00

\$1,163,085.75

Attachment D: Proposed Fixed Meal Rates
For Programs and Sites to be Contracted

To be Completed by SFA and Offeror

PER MEAL PRICES MUST BE QUOTED AS IF NO USDA FOODS WILL BE RECEIVED

Based on 177 Days of Service

1. School Child Nutrition Programs		Units	Proposal Per Meal Price				
		SFA to complete	FSMC to complete				
·	Reimbursable Breakfasts.....	165,495	X	\$	-	=	\$0.00
·	Reimbursable Lunches.....	174,345	X	\$	-	=	\$0.00
·	Reimbursable Snacks.....	0	X	\$	-	=	\$0.00
·	A la Carte Equivalents*.....	683	X	\$	-	=	\$0.00
Total School Child Nutrition Programs							\$0.00
2. Summer Food Service Program (SFSP) - If applicable—SFA must use information from amendment to add SFSP.							
Based on 24 Days of Service							
·	Reimbursable Breakfasts.....	3,809	X	\$	-	=	\$0.00
·	Reimbursable Lunches.....	3,394	X	\$	-	=	\$0.00
·	Reimbursable Dinner.....	0	X	\$	-	=	\$0.00
·	Reimbursable Snacks.....	0	X	\$	-	=	\$0.00
Total SFSP							\$0.00
3. Child and Adult Care Food Program (CACFP) - If applicable—SFA must use information from amendment to add CACFP.							
Based on 0 Days of Service							
·	Reimbursable Breakfasts.....	0	X	\$	-	=	\$0.00
·	Reimbursable Lunches.....	0	X	\$	-	=	\$0.00
·	Reimbursable Dinner.....	0	X	\$	-	=	\$0.00
·	Reimbursable Snacks.....	0	X	\$	-	=	\$0.00
Total CACFP							\$0.00
4. Special Milk Program (SMP)							
Special Milk Program		0	X	\$	-	=	\$0.00
Total SMP							\$0.00
5. Wisconsin School Day MilkSpecial Milk Program (WSDMP)							
Wisconsin School Day MilkSpecial Milk Program		0	X	\$	-	=	\$0.00
Total WSDMP							\$0.00
6. Elderly Nutrition Meal (ENM)							
Elderly Nutrition Meal		0	X	\$	-	=	\$0.00
Total ENM							\$0.00
Total Estimated Cost**							\$0.00

*Total a la carte sales divided by lunch equivalency rate.

*This price represents the administration cost of the a la carte program and not actual food cost.

**All totals must be carried out to the second decimal place and must not be rounded.

*If quoting USDA Foods Value and/or Manufacturing Rebates, Discounts, and Credits, Offeror will need to provide on a separate document (to be attached to the Proposal and titled "USDA Foods Value and/or Manufacturing Rebates, Discounts, and Credits") a complete description of how these values were calculated. Offeror must provide sufficient detail for SFA to evaluate how these value were determined. If details are missing or not sufficient, values will be rejected and not be considered in the Total Operational Expenditures.

Attachment E: Proposed Operations —Profit or Loss

For Programs and Sites to be Contracted

To be Completed by Offeror

Based on _____ Days of Service

Total Revenue	\$1,163,085.75
Total Operational Expenditures	\$0.00

Profit or Loss > **\$1,163,085.75**

*If quoting USDA Foods Value and/or Manufacturing Rebates, Discounts, and Credits, Offeror will need to provide on a separate document (to be attached to the Proposal and titled "*USDA Foods Value and/or Manufacturing Rebates, Discounts, and Credits*") a complete description of how these values were calculated. Offeror must provide sufficient detail for SFA to evaluate how these value were determined. If details are missing or not sufficient, values will be rejected and not be considered in the Total Operational Expenditures.

**Attachment G: SFA Specification Worksheet on
Average Daily Participation (ADP)—NSLP**

**Lunch Program
To be Completed by SFA**

Site or School	Enrollment	Number of Approved Students			Projected Reimbursable Meals			Total Site ADP	Contract Meals Meals sold to other schools* No. of Meals
		Free	Reduced - Price	Paid	Average Daily Number of Meals by Category				
					Free	Reduced - Price	Paid		
Milwaukee Academy of Science High School	374	374	0	0	280	0	0	280	0
Milwaukee Academy of Science Middle School	316	316	0	0	210	0	0	210	0
Milwaukee Academy of Science Elementary School	664	664	0	0	495	0	0	495	0
								0	
								0	
								0	
								0	
								0	
								0	
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								0	
								0	
								0	
								0	
Total	1354	1354	0	0	985	0	0	985	0

*Do not include Special Functions

Attachment H: SFA Specification Worksheet on Average Daily Participation (ADP)—SBP

School Breakfast Program
To be Completed by SFA

Site or School	Enrollment	Projected Reimbursable Meals	
		Free	Reduced - Price
Milwaukee Academy of Science High School	374	170	0
Milwaukee Academy of Science Middle School	316	195	0
Milwaukee Academy of Science Elementary School	664	570	0
Total	1354	935	0

*Do not include Special Functions

Total Site ADP	Contract Meals <i>Meals sold to other schools*</i> No. of Meals
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
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0	
0	
0	
0	
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